

MEETING MINUTES

1. Call to Order
2. Roll Call: (Need 8 for quorum) (P) = Present / (A) = Absent

Ethan Ash (A)	Hirsch, Larry (P)	Robinson, Joe (P)
Bacon, Matt (P)	Jean, Bill (P)	Stallkamp, Christian (P)
Boufford, Jeff (P)	Johnson, Star (A)	Tanguay, Dave (P)
Forte, Scott (P)	Kingsley, Scott (P)	
Foy, Leonard (A)	Lefebvre, Matt (P)	
Garvey, Dave (P)	Martin, Doug (P)	
3. Secretary's Report – D. Tanguay
 - a. **MOTION** to accept the minutes of the March 2023 Board of Directors meeting.
MOTION was **SECONDED** and **APPROVED**.
4. President's Report – M. Bacon
 - a. President's Update:
 - 1) NECPE Task Force – Has the contract been signed?
Just sent the contract to Allison to distribute to NECPE Board. Once reviewed, Matt has been authorized by the board to sign it.
 - 2) Proposal for use of Public Policy Committee Budget Item
The PPC Committee typically has paid a lobbyist to keep informed at the state house level. The PPC did not renew the contract this year. There is unused money in the PPC Advocacy budget. We would like to use that money to send Ralph Valentine to the mid-year meetings in DC in May. The PPC committee voted unanimous to send Ralph. The PPC did solicit proposals from Adam's Group at NHAR for lobbying and from Stu Arnett to give scope of work, but none have come in yet. The PPC created a scope for 2024. A motion was made to approve the PPC committee to send Ralph Valentine to the mid May meeting with a cap at \$ 3,300. Motion was seconded and approved.
5. Office Administration Report – A. Ropes
 - Since the meeting in March there have been 10 new applicants – 8 Realtors and 2 Affiliates.
 - I am working with the committee on the Golf tournament – registrations are coming in. The blasts are going out.
 - Met yesterday with the Education Committee to plan out 2023. We are scheduling the Core course with John Doran, working on a class in Sept with Dylan Cruess and Robert Duval on Due Diligence and working on a class for July/Aug timeframe – Intro and Types of RE with Chris Norwood and Gerry O'Connell. We will schedule the legal and legislative update in Nov with Matt Johnson and Bob Quinn,

- Honor Society Applications are due to me by Friday, April 21st. Recipients will be mentioned at the BBQ in June. The BBQ is June 8th at TFMoran.
- It is the time of the year to pick a ROTY and AOTY. I sent out a blast for nominations on Monday. I received one nomination so far, but they didn't fill out the application so I asked them to do that. The ROTY/AOTY awards will be given out at the BBQ in June.
- There is an orientation scheduled for new members. It will be held next Wed., April 26th 9:30 – 11:30 am at TFMoran. So far I have 10 signed up in person and 11 online.
- Lone Wolf has sent over the last draft for the Forms Committee. The forms committee is reviewing that now.

6. Committee Reports:

- (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley
 Golf Tournament-Sign Ups are coming in, sponsorship is slower than we would like. Committee all hands on deck to raise dollars for sponsorship. Joe and Jeff actively looking for sponsorship.
 BBQ at TF Moran on schedule. Scott asked for affiliate of the year and realtor of the year. Summer Mixer is on the scheduled with Birchwood Vineyards set aside
 Board Social on Lake Winnie-Scott to publish a date in the next week
- (Sponsorship) – J. Robinson
 Scott covered all items in Sponsorship
- (Education / Commercial Designation) – L. Hirsch/B. Jean
 Larry missed the meeting last week. Core course will be happening in May/June timeline. Instructor will be John Doran for Core.
- (Finance) – J. Boufford

Financials are on track. Local dues are 99% collected, anticipating we will be over budget on dues this year. Expenses are holding steady. Matt thanked Allison for following up with people and getting the dues in.
- (Grievance) – S. Johnson
 Allison reported for Star that there is nothing new to report.
- (Professional Standards) – L. Hirsh
 Nothing new to report.
- (Membership) – Bill Jean Absent.
 - 1) MOTION to approve new provisional member applications subject to names being published as per CIBOR bylaws—**APPROVE**
 - 2) Membership Update
- (RPAC/IMF) – Ethan Ash Absent. No report.

- i) (Public Policy Committee/Government Affairs) – D. Garvey
Ben Baroody has a housing committee he is the chair. HP 594 OPLC bill everyone testified against and is to be excluded for the realtors. House bill 117 designed by the realtors owners of restricted property are not allowed to have tenants leave at end of the lease.
The process of approving courses is slower as that group only meets 1x a month.
- j) (NHCIBOR Cares) – D. Martin
Excited to announce that the agreement is in place with Manchester CC. There is 10k that will be allocated and used for this scholarship program. To date this is the single biggest contribution that has been able to be made.
- k) (Forms) – L. Foy – Absent, no report.
Forms committee has made a few changes to the formatting and will submit to Lone Wolf.

7. New Business:
Matt Lefebvre brings up CCIM with 3 members have passed that designation. Brian Dano, Jesse Hepler and Nicole Canavan.
Doug Martin-He and Christian Sit on the NHAR board-Working on engagement on new clients and customers on stats and market updates. New updates to be provided when comes from the board.

9. Adjournment at 9:40 am

Respectfully submitted,

Dave Tanguay
Secretary