

**MEETING MINUTES**

1. Call to Order
2. Roll Call: (Need 8 for quorum) (P) = Present / (A) = Absent

Ethan Ash (P)	Hirsch, Larry (P)	Robinson, Joe (P)
Bacon, Matt (P)	Jean, Bill (P)	Stallkamp, Christian (P)
Boufford, Jeff (P)	Johnson, Star (P)	Tanguay, Dave (P)
Forte, Scott (P)	Kingsley, Scott (P)	
Foy, Leonard (A)	Lefebvre, Matt (A)	
Garvey, Dave (P)	Martin, Doug (A)	
3. Secretary's Report – D. Tanguay
  - a. **MOTION** to accept the minutes of the July 2023 Board of Directors meeting.  
**MOTION** was **SECONDED** and **APPROVED**.
4. President's Report – M. Bacon (Ethan Ash conducted the meeting)
  - a. President's Update:

Matt set up a committee to review CIBOR's strategic plan. Estimating it could take 9 months to review. Ethan Ash and Dave Garvey will be on the committee. Matt would like to ask Doug Martin, Ralph, Caitlin and Wendy to be on the committee. Allison will find the current plan and send out to the BOD.

    - 1) NHCIBOR Governance 2024 – Nominating Committee Formation  
The Governance Nominating Committee was formed: Bill Jean, Dave Garvey, Scott Forte, Larry Hirsch, Ethan and Matt. (Will ask Ralph, Doug, and Louise if they want to join.)
5. Office Administration Report – A. Ropes
  - Since the meeting in July there have been 9 new applicants – 8 Realtors and 1 Affiliate.
  - The Summer Mixer was a success. With Income at \$ 22,063.40 Less Expenses: (\$- 1,137.76) for Net Proceeds at \$ 20,925.64.
  - Working with the Education Committee...I will let Larry report about that.
  - I am busy collecting NECPE payments and following up with people regarding their accounts.
  - Hard to believe but will start on the holiday party and installation of officers details. The event is scheduled for Dec. 7<sup>th</sup>, Thursday at MCC at 5 pm.
6. Committee Reports:

- a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley  
Scott thanked for the support on the summer mixer to Allison and others. Had a record turnout. 34 sponsors and 35 auction items. The last expense was paid for Thank You cards. Scott thanked the Board for all the support.
- b) (Sponsorship) – J. Robinson  
Golf Tournament was a success. Look forward to improving that every year.
- c) (Education / Commercial Designation) – L. Hirsch/B. Jean  
Committee met yesterday. Having serious problems with credits. The requirements are difficult. OPLC is under total control. Chris and Dylan were going to do courses...takes a lot of time and energy. Right now, we have no PDFs or Quarterlies for the remainder of 2023. We will be meeting again next month. Bill spoke to reaching out to State Reps, to the Governor regarding OPLC. This problem with getting credits is on NHAR's radar. Lydia, co-chair of Education Committee will run point and will talk to Bob at NHAR.
- d) (Finance) – J. Boufford  
Financials were reviewed and will be placed on file. Jeff mentioned moving Cambridge Trust account to TD Bank and put in a 6 month CD paying 5%. Currently Cambridge account is paying 1%. TD is good and competitive. Bill Jean said that he did an analysis and put the money in different locations. It is rainy day stuff. Bill Concurrs to put it in TD Bank.
- d) (Grievance) – S. Johnson  
Nothing new to report.
- e) (Professional Standards) – L. Hirsh  
Nothing new to report.
- f) (Membership) – B. Jean  
MOTION to approve new provisional member applications subject to  
names being published as per CIBOR bylaws Approved  
2) Membership Update
- g) (RPAC/IMF) – Ethan Ash  
We are at 84% of our regional goal for this year. Scott Forte said that you can instruct your funds to be used for this candidate or another candidate.
- h) (Public Policy Committee/Government Affairs) – D. Garvey  
Dave did not attend the last meeting. Matt B. is looking to collaborate with NHAR regarding the OPLC. Instructor Certification is forefront. Looking to clarify with Lydia when she speaks to Bob at NHAR.
- i) (NHCIBOR Cares) – D. Martin  
Bill Jean spoke in Doug's absence. Cares recognized folks for the Summer Mixer. Each Board member of Cares made donations to various charities in honor of Summer Mixer. Scholarship money is being dispersed.
- j) (Forms) – L. Foy  
No report – L. Foy Absent

7. New Business:  
No new business.

8. .Adjournment at 9:47 am

Respectfully submitted,

Dave Tanguay  
Secretary