

MEETING MINUTES

1. Call to Order
2. Roll Call: (Need 8 for quorum) (P) = Present / (A) = Absent

Ethan Ash (P)	Hirsch, Larry (P)	Robinson, Joe (P)
Bacon, Matt (P)	Jean, Bill (P)	Stallkamp, Christian (P)
Boufford, Jeff (P)	Johnson, Star (P)	Tanguay, Dave (P)
Forte, Scott (A)	Kingsley, Scott (P)	
Foy, Leonard (A)	Lefebvre, Matt (A)	
Garvey, Dave (P)	Martin, Doug (P)	
3. Secretary's Report – D. Tanguay
 - a. **MOTION** to accept the minutes of the October 2023 Board of Directors meeting. **MOTION** was **SECONDED** and **APPROVED**.
4. President's Report – M. Bacon
 - a. President's Update:
 - 1) Update on NHCIBOR Governance Committee 2024
We have the full set of officers and Pres-Elect. Matt thanked the committee for all their work and the board of directors for all their work during the year.
 - 2) Contribution of Pres-Elect Travel Budget (NAR mtg) to Gerry O'Connell
Gerry represents CIBOR on the federal public policy committee and he attends these meetings, etc. on his own dime. Ethan is unable to attend the NAR's end of year meeting so Matt would like to help Gerry attend. A **MOTION** was made to cover \$ 1,000.00 of Gerry's expenses to attend NAR's end of year Meeting. The **MOTION** was **SECONDED** and **APPROVED**.
 - 3) Strategic Planning Committee
Will check in with Matt Lefebvre – he is absent today.
5. Office Administration Report – A. Ropes
 - Since the meeting in Oct. there have been 7 new applicants – all REALTORS.
 - The legislative update was Nov. 2nd. We had about 15 show up for zoom call with originally 25 signed up.
 - Been working on the Holiday party. Currently there are 11 sponsors and Karl Dubay's jazz band will be playing again this year. There are about 32 people who signed up. It would be ideal to get 15 sponsors. Need just 4 more. That will really help to cover the cost of the tickets. We have kept the cost of a ticket to \$ 65.00. Be sure to sign up online.
 - Renewal membership invoices have been sent out electronically and in the mail. Renewals are coming in.
 - Vote for slate of officers for CIBOR has gone out to membership for vote.

6. Committee Reports:

- a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley
No update to report. Jeff is getting ready for golf event.
- b) (Sponsorship) – J. Robinson
Starting to look for sponsors for the tournament.
- c) (Education / Commercial Designation) – L. Hirsch/B. Jean
Larry talked to Lydia. There will be an in-person meeting in December to go over the 2024 calendar.
- d) (Finance) – J. Boufford (Matt B. for J. Boufford)
 - 1) The financials for Oct. 2023 were reviewed and placed on file.
Income at 91% end of October. Expenses on track.
- e) (Grievance) – S. Johnson
Nothing new to report.
- f) (Professional Standards) – L. Hirsh
Nothing new to report.
- g) (Membership) – B. Jean
 - 1) MOTION to approve new provisional member applications subject to names being published as per CIBOR bylaws—**APPROVE**
 - 2) Membership Update
- h) (RPAC/IMF) – Ethan Ash
Nothing new to report.
- i) (Public Policy Committee/Government Affairs) – D. Garvey
The meeting was last week for State. Lengthy lay out all happening within department, back again with a number of bills. Chris Norwood is Chair of PPC committee at State. Upcoming bills: flood disclosure, escrow regulations, Sen. Warren’s bill. Bills on PFAS disclosures – maybe PFAS in ground. Site assessment expanding 250 ft., DES study Septic’s. Andy Smith bill in for phantom seller issue.
- j) (NHCIBOR Cares) – D. Martin
Making good progress. Link is on the party page to donate for Tower of Toys.
- k) (Forms) – L. Foy
No report – L. Foy Absent

7. New Business:

Doug Martin brought up that Doug and Christian are on NHAR’s communications

committee. It is 99% residential – they are doing ads, etc. Some money has been spent on commercial. Doug M. is not on the board anymore in 2024. Lots of listening at meeting with little input. Easy to attend via Zoom – 1x a month. It is important to have a presence. Matt B. will jump in next year. There is one in person meeting in December – Doug M. will let them know that Matt B will be in committee next year. They want to understand the audience.

8. Adjournment at 12:13 pm.

Respectfully submitted,

Dave Tanguay
Secretary